Ziegler Advises Tri-Valley Medical Group On Investment From Webster Equity Partners

CHICAGO, IL – FEBRUARY 7, 2023 – Ziegler, a specialty investment bank, is pleased to announce its role as exclusive financial advisor to <u>Tri-Valley Medical Group</u> (Tri-Valley) on an investment from <u>Webster Equity Partners</u> (Webster).

Tri-Valley is a highly innovative physician platform that provides primary care and population health management services to Senior and Commercial members in Southern California. The company has a 20+ year history and demonstrated success in risk-based contracts with leading health plans and IPA partners. The company's high-touch care model provides a comprehensive suite of clinical services to patients and is integrated across outpatient clinics, skilled nursing facilities, and hospital settings. The clinical model has been highly successful in delivering significant cost savings to payors and the healthcare system driven by active care coordination for members, specialty care utilization management, and reduction in hospital admissions/re-admission and inpatient bed days, while achieving consistently high quality measures and improved clinical outcomes.

"Tri-Valley's sophisticated operation of a capitated business model is positioned for success in value-based care and purpose-built to serve the needs of Senior members across outpatient, hospital, and post-acute sites of care. Webster's investment will serve to further accelerate the company's highly attractive growth opportunities, and we are very excited to advise Tri-Valley on this market-defining new partnership," said Drew Braucht, Director in Ziegler's Healthcare Corporate Finance Practice.

Private Wealth Law, Inc. and McDermott Will & Emery LLP provided legal counsel to Tri-Valley, and Goodwin Procter LLP and ReedSmith LLP served as legal counsel to Webster in connection with the transaction.

Ziegler's Healthcare Investment Banking team is focused on delivering best-in-class advisory and financing solutions for companies and organizations across the healthcare industry. In our core practice areas of healthcare services, information technology, hospitals, and senior living, Ziegler is one of the most active M&A firms offering differentiated sell-side, buy-side, recapitalization/restructuring, equity private placement, and strategic partnering services.

For more information about Ziegler, please visit us at <u>www.ziegler.com.</u>

About Ziegler:

Ziegler is a privately held investment bank, capital markets, and proprietary investments firm. Specializing in the healthcare, senior living and education sectors, as well as general municipal and structured finance, enables Ziegler to generate a positive impact on the clients and communities it serves. Headquartered in Chicago with regional and branch offices throughout the United States, Ziegler provides its clients with capital raising, strategic advisory services, equity and fixed income sales & trading and research. To learn more, visit <u>www.ziegler.com</u>.

Certain comments in this news release represent forward-looking statements made pursuant to the provisions of the Private Securities Litigation Reform Act of 1995. This client's experience may not be representative of the experience of other clients, nor is it indicative of future performance or success. The forward-looking statements are subject to a number of risks and uncertainties, in particular, the overall financial health of the securities industry, the strength of the healthcare sector of the U.S. economy and the municipal securities marketplace, the ability of the Company to underwrite and distribute securities, the market value of mutual fund portfolios and separate account portfolios advised by the Company, the volume of sales by its retail brokers, the outcome of pending litigation, and the ability to attract and retain qualified employees.

###