

Ziegler Investment Banking

Leading Revenue Cycle Management Practice

Our high-touch service model with senior banker involvement and personalized attention dedicated to each transaction differentiates Ziegler as one of the leading advisors to revenue cycle management organizations

ADVISORY SERVICES



MERGERS & ACQUISITIONS ADVISORY

- Sell-side Advisory
- Buy-side Advisory
- Recapitalizations
- Mergers & Joint Ventures
- Corporate Divestitures



FINANCIAL ADVISORY

- Equity Advisory
- Debt Advisory
- Hybrid Securities



STRATEGIC ADVISORY

- Financing Opinions & Valuation Advisory
- Strategic Planning & Partnerships
- Customer Development Initiatives



PRINCIPAL INVESTING

- Investment arm deploying capital to innovative healthcare IT and services companies
- Collaborative and innovative investor atmosphere to maximize value



~45
HEALTHCARE M&A
BANKERS



140
TRANSACTIONS
OVER LAST 10 YEARS



\$12B+
TOTAL TRANSACTION
VALUE



~120
YEARS OF SERVICE
IN HEALTHCARE



20+
REVENUE CYCLE MANAGEMENT
DEALS ON ZIEGLER PLATFORM



~\$1.5B
REVENUE CYCLE MANAGEMENT
TRANSACTION VALUE

SELECT REVENUE CYCLE MANAGEMENT TRANSACTION EXPERIENCE

HBCS
REVENUE CYCLE
In the sale to
MEDMETRIX™
a portfolio co. of
**ALVAREZ & MARSAL
CAPITAL**
ADVISOR

**Insurance
Reimbursement &
Self-Pay Solutions**

envera
In the sale to
accesshealthcare™
ADVISOR

**Patient Access & Call
Center Services**

sci SOLUTIONS®
In the sale to
R1®
ADVISOR

**Patient Scheduling
Software**

Loyale
In the sale to
RevSpring™
a portfolio co. of
GTCR
ADVISOR

**Patient Financial
Engagement &
Payments**

stanson@health
improving care, one order at a time
In the sale to
PREMIER
ADVISOR

**Clinical Decision
Support & Prior Auth
Software**

NAVEOS™
In the sale to
cloudmed
a portfolio co. of
**NMC
NEW MOUNTAIN CAPITAL**
ADVISOR

**Reimbursement
Analytics**

Fazzi
In the sale to
WellSky
a portfolio co. of
TPG
ADVISOR

**Outsourced Coding
& Billing Services**



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Ziegler

CAPITAL :: INVESTMENTS :: ADVICE