



FOR IMMEDIATE RELEASE

Christine McCarty

312 596 1617

cmccarty@ziegler.com

**Ziegler Publishes New White Paper:
Outsourced Care Delivery and Risk-Based Models Serving the Long-Term
Care Sector**

CHICAGO, IL – JANUARY 6, 2026 – Ziegler, a specialty investment bank, is pleased to announce the publication of its new white paper, “Outsourced Care Delivery and Risk-Based Models Serving the Long-Term Care Sector,” highlighting the latest trends and sector developments for providers serving the long-term care sector. The white paper is authored by Chris Hendrickson, Senior Managing Director in Ziegler’s Healthcare Investment Banking Practice focused on post-acute and value-based care models. Co-authors from the practice include Ken Benton (Director) and Andrew George (Vice President) with notable contributions from Nathan Eluemunor (Senior Analyst), David Morton (Analyst), and A.J. Hodges (Analyst).

As highlighted throughout the white paper, an increasing number of Long-Term Care facilities are outsourcing primary care and ancillary services to third-party providers as patients require a greater variety and complexity of services. By partnering with external parties, facilities can focus on core patient care, access specialized expertise, utilize advanced technologies, reduce costs and administrative burdens, improve compliance, and address staffing shortages.

The white paper also discusses how facility operators are increasingly exploring risk-based care arrangements to capture clinical and financial value as reimbursement is tied to patient outcomes and efficiency rather than the quantity of services provided. These risk-based models have enabled facilities and third-party service providers to improve care quality and total cost of care for residents.

By discussing the various sector themes and developments encapsulated in the *Outsourced Care Delivery and Risk-Based Models Serving the Long-Term Care Sector* white paper, Ziegler hopes that healthcare stakeholders across the continuum will be able to appreciate the value third-party provider and value-based care partners can bring to facilities. Through these partnerships, the



broader long-term care sector is poised for further innovation and growth that will ultimately improve resident care quality, expand access to care, and reduce unnecessary and wasteful spending.

To obtain a copy of the white paper, please visit [download it from the Ziegler website](#).

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