## ziegler charter school finance LEAD ACADEMY

Greenville, South Carolina | \$10,360,000 Series 2016 Bonds | \$6,425,000 Series 2021Bonds



Lead Academy Expansion Facility



\$10,360,000 Series 2016

Lead Academy opened a new state-of-the-art facility in Greenville, South Carolina. The new 47,000 square foot education facility sits on 7.9 acres of land and serves over 400 students in grades K-8.

The land purchase and building construction of Lead Academy was financed with municipal bonds issued through the Wisconsin Public Finance Authority and underwritten by Ziegler. The Series 2016 Bonds have a 30-year final maturity and were sold at a top yield of 5.125% for bonds maturating in 2046.

## \$6,425,000 Series 2021

Lead Academy is proud to open a new expansion facility containing three additional classrooms and a full-size gymnasium. The expansion project increased enrollment to approximately 460 students.

Lead Academy's expansion project was completed with municipal bonds issued by the Wisconsin Public Finance Authority and underwritten by Ziegler. The Series 2021 Bonds were completed with a 5.000% coupon structure and top yield of 4.500% for bonds maturing in 2056.

When we began this process, we only had 136 students and a vision. Most folks told us that a school of our size would never be able to find financing. Ziegler, however, took the time to really get to know us and came to a different conclusion. Because they listened to our needs, spent time in the school, and met with students, parents, teachers and members of our board, Ziegler was able to effectively communicate to investors what makes Lead Academy unique. As a result, what we were able to achieve exceeded all of our expectations."

 – Mr. Rodney Johnson, Principal and Founder This client's experience may not be representative of the experience of other clients, nor is it indicative of future performance or success.



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