



FOR IMMEDIATE RELEASE

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Ziegler Hires Managing Director, Humair Sabir To Its Senior Housing & Care Finance Practice

CHICAGO – April 18, 2023 – Ziegler, a specialty investment bank, is pleased to announce the hiring of Humair Sabir as a managing director to its Senior Housing & Care Finance Practice. Based in San Diego, CA., Humair is responsible for originating, developing, and managing the firm’s relationships along with the execution of complex seniors housing and skilled nursing engagements.

Humair has spent his entire career in the seniors housing and care industry and his prior experiences at reputable institutions in the private equity and REIT sectors, allows him to understand his client's unique needs and goals.

Dan Revie, Managing Director, and head of the practice stated, “Humair’s experience and expertise in the healthcare and financial sector will make him a unique addition to the team and we are beyond excited to have him join the firm.”

Prior to joining Ziegler in 2023, Humair was a managing director at Blueprint Healthcare Real Estate Advisors, where he was an integral member of the sales team and responsible for originating and executing seniors housing and skilled nursing transactions. Humair also worked for Granite Investment Group, a private equity firm out of Orange County, California, and spent several years at Ventas, Inc. in a variety of different roles, including acquisitions and asset management.

Humair earned a Bachelor of Science in finance with honors from the University of Illinois at Urbana-Champaign and is also a Level III candidate for the Chartered Financial Analyst (CFA) Program. Humair continues to author various industry articles and expert publications and is a frequent speaker at regional conferences.

Ziegler's Senior Housing & Care Finance Practice brings its experience and expertise to senior housing and post-acute care clients. By offering a comprehensive suite of products for debt, equity and M&A services, our professionals provide creative solutions that meet your organization's capital goals. For more information about Ziegler, please visit us at www.ziegler.com.

About Ziegler:

Ziegler is a privately held, national boutique investment bank, capital markets and proprietary investments firm. It has a unique focus on healthcare, senior living and education sectors, as well as general municipal and structured finance. Headquartered in Chicago with regional and branch offices throughout the U.S., Ziegler provides its clients with capital raising, strategic advisory services, fixed income sales, underwriting and trading as well as Ziegler Credit, Surveillance and Analytics. To learn more, visit www.ziegler.com.

Certain comments in this news release represent forward-looking statements made pursuant to the provisions of the Private Securities Litigation Reform Act of 1995. This client's experience may not be representative of the experience of other clients, nor is it indicative of future performance or success. The forward-looking statements are subject to a number of risks and uncertainties, in particular, the overall financial health of the securities industry, the strength of the healthcare sector of the U.S. economy and the municipal securities marketplace, the ability of the Company to underwrite and distribute securities, the market value of mutual fund portfolios and separate account portfolios advised by the Company, the volume of sales by its retail brokers, the outcome of pending litigation, and the ability to attract and retain qualified employees.

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