



FOR IMMEDIATE RELEASE

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## DONALD HUSI JOINS ZIEGLER INVESTMENT BANKING

**CHICAGO, IL – FEBRUARY 26, 2018** – Ziegler, an investment bank and full-service brokerage firm, announced today the addition of Donald L. Husi as managing director to its investment banking team in for-profit senior living corporate finance. Mr. Husi has a unique combination of operational experience, turn-around/distressed asset management, financial structuring and strategic planning experience spanning over 32 years within the senior living industry operations, REIT and finance sectors. He will be located in the firm’s Nashville, TN office.

Mr. Husi stated, “It is a privilege to join the Ziegler team, the pre-eminent firm in the senior living not-for-profit financial advisory and tax-exempt bond market. I look forward to providing our for-profit clients with debt, equity, strategic advisory and merger and acquisition advice enabling growth focused on quality care in the communities they serve.”

Dan Hermann, Senior Managing Director and Head of Investment Banking at Ziegler, commented, “Bringing Mr. Husi to Ziegler is a significant leap forward for our for-profit senior housing growth initiative. He is a highly skilled industry veteran who brings a unique combination of leadership, management, operational, financial and strategic direction to our initiative.”

Prior to joining Ziegler, Mr. Husi spent over 16 years in operations with American Retirement Corporation, now Brookdale Senior Living. He is a former licensed nursing home administrator in multiple states, has extensive turn-around/distressed asset operational experience and managed the firm’s not-for-profit third-party management business. In 2001 Healthcare Realty Trust recruited Mr. Husi as their vice president of senior housing investments managing a large portfolio of senior living assets and mortgages. Don joined Red Capital Group in 2005 as a senior living loan production specialist.

Mr. Husi received a Bachelor of Science degree in healthcare administration from the University of Wisconsin-Eau Claire where he currently serves on that program's advisory board. He received a Senior Housing Executive Certificate from the University of Southern California-Davis School of Gerontology and the USC Marshall School of Business in 2016. Don is also currently a Board Member at the Center for Health Administration And Aging Services Excellence ("CHAASE") at the University of Wisconsin-Eau Claire. He is a member of the American Seniors Housing Association, National Investment Center For Senior Living, Leadership Health Care and Nashville Health Care Council.

Ziegler's Corporate Finance team is focused on delivering best-in-class advisory and financing solutions for companies and organizations across the healthcare industry. In our core practice areas of healthcare services, information technology, hospitals and senior living, Ziegler is one of the most active M&A firms offering innovative sell-side, buy-side, recapitalization/restructuring, equity private placement and strategic partnering services.

For more information about Ziegler, please visit us at [www.Ziegler.com](http://www.Ziegler.com).

### **About Ziegler:**

Ziegler is a privately held investment bank, capital markets and proprietary investments firm. Specializing in the healthcare, senior living and education sectors, as well as general municipal and structured finance, enables Ziegler to generate a positive impact on the clients and communities it serves. Headquartered in Chicago with regional and branch offices throughout the United States, Ziegler provides its clients with capital raising, strategic advisory services, equity and fixed income sales & trading and research. To learn more, visit [www.ziegler.com](http://www.ziegler.com).

Certain comments in this news release represent forward-looking statements made pursuant to the provisions of the Private Securities Litigation Reform Act of 1995. This client's experience may not be representative of the experience of other clients, nor is it indicative of future performance or success. The forward-looking statements are subject to a number of risks and uncertainties, in particular, the overall financial health of the securities industry, the strength of the healthcare sector of the U.S. economy and the municipal securities marketplace, the ability of the Company to underwrite and distribute securities, the market value of mutual fund portfolios and separate account portfolios advised by the Company, the volume of sales by its retail brokers, the outcome of pending litigation, and the ability to attract and retain qualified employees.