



Ziegler

CAPITAL :: INVESTMENTS :: ADVICE

FOR IMMEDIATE RELEASE

Christine McCarty

312 596 1617

cmccarty@ziegler.com

ZIEGLER INVESTMENT BANKING EXPANDS ITS SENIOR HOUSING & CARE FINANCE PRACTICE

CHICAGO, IL – April 3, 2019 – Ziegler, a national specialty investment bank and one of the nation's leading underwriters for not-for-profit senior living providers, announced today the expansion of its Senior Housing & Care Finance Practice. By enhancing its offerings to for-profit senior housing & care organizations, Ziegler's dedicated team will provide clients with a comprehensive suite of products for both debt and equity, as well as merger and acquisition (M&A) services.

Ziegler's Senior Housing & Care Finance Practice team will be led by Donald L. Husi, and Daniel C. Revie whom, combined, bring over 52 years of experience in senior living finance and operations. Ziegler's team has completed over 400 facility divestiture transactions across all product types totaling over \$3 billion of total investment value.

Mr. Husi stated, "It is a privilege to be expanding this business line within Ziegler's vast suite of services. I look forward to providing our for-profit clients with debt, equity, strategic advisory and merger and acquisition advice, which will enable growth and allow organizations to focus on providing quality care in the communities they serve."

Dan Hermann, President & CEO and Head of Investment Banking at Ziegler, commented, "The expansion of Ziegler's Senior Housing & Care Finance Practice is a significant leap forward for our for-profit senior housing growth initiative. Don and Dan are skilled industry veterans who offer a unique combination of leadership, management, operational, financial and strategic direction to our team."



Ziegler

CAPITAL :: INVESTMENTS :: ADVICE

With the expansion of the Ziegler's Senior Housing & Care Finance Practice, clients will have exclusive access to services in debt, equity and M&A. The team's debt financing solutions include agency debt, conventional banking (both new construction and permanent), bridge loans, rental senior housing bonds (Section 142(d)) as well as mezzanine debt. The team's equity services will be comprised of new money, consolidation and recapitalization.

"I look forward to working alongside Don providing Ziegler's best in class services," stated Mr. Revie.

Ziegler's Senior Housing & Care Finance Practice brings its experience and expertise to senior housing and post-acute care clients. By offering a comprehensive suite of products for debt, equity and M&A services, our professionals provide creative solutions that meet your organization's capital goals.

For more information about Ziegler, please visit us at www.ziegler.com.

About Ziegler:

Ziegler is a privately held, national boutique investment bank, capital markets and proprietary investments firm. We have a unique focus on the healthcare, senior living and education sectors, as well as general municipal and structured finance. Headquartered in Chicago with regional and branch offices throughout the U.S., Ziegler provides its clients with capital raising, strategic advisory, fixed income sales & trading and research. To learn more, visit www.ziegler.com.

Certain comments in this news release represent forward-looking statements made pursuant to the provisions of the Private Securities Litigation Reform Act of 1995. This client's experience may not be representative of the experience of other clients, nor is it indicative of future performance or success. The forward-looking statements are subject to a number of risks and uncertainties, in particular, the overall financial health of the securities industry, the strength of the healthcare sector of the U.S. economy and the municipal securities marketplace, the ability of the Company to underwrite and distribute securities, the market value of mutual fund portfolios and separate account portfolios advised by the Company, the volume of sales by its retail brokers, the outcome of pending litigation, and the ability to attract and retain qualified employees.

###