



FOR IMMEDIATE RELEASE

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## ZIEGLER ADVISES STA-HOME HOME HEALTH & HOSPICE IN ITS SALE TO ACCENTCARE

**CHICAGO, IL – APRIL 20, 2017** – Ziegler, a specialty investment bank, is pleased to announce it served as financial advisor to Sta-Home Home Health & Hospice, Inc. (Sta-Home) in its recent sale to AccentCare, Inc. Sta-Home is one of Mississippi's largest and longest tenured providers of home health and hospice services; serving patients in 50 counties, Sta-Home is widely recognized across the state and has established an excellent reputation within the community over its 40+ year operating history.

The acquisition by AccentCare represents its entry into the Mississippi market, a certificate-of-need-state, where it will continue to operate under the "Sta-Home" brand while both organically and strategically growing the business. AccentCare's acquisition of Sta-Home continues to be in line with AccentCare's growth oriented strategy, making it the third acquisition completed within the past few months, to go along with multiple joint venture agreements with health systems, as the company continues its rapid expansion.

Chris Hendrickson, Managing Director in Ziegler's Corporate Finance Healthcare practice, stated, "Sta-Home's successful track record of quality care, strong in-state market share, and strong management team made it an ideal platform asset for a nationwide provider looking to enter the Mississippi market. Furthermore, we expect further growth opportunities in-state to be realized along with operating synergies to be achieved, driving additional value for the combined entity."

Ziegler's Corporate Finance practice is focused on delivering best-in-class advisory and financing solutions for companies and organizations across the healthcare industry. In our core practice areas



of healthcare services, information technology, home care, hospitals and senior living, Ziegler is one of the most active M&A firms offering innovative sell-side, buy-side, recapitalization/restructuring, equity private placement and strategic partnering services.

For more information about Ziegler Corporate Finance practice please visit us at [www.ziegler.com/CorporateFinance](http://www.ziegler.com/CorporateFinance).

### **About Sta-Home:**

Founded in 1976, Sta-Home has earned a reputation in Mississippi for providing high-quality, compassionate care to nearly 20,000 home health and hospice patients annually. Sta-Home's home health services include specialty programs such as certified diabetes educators, wound-certified nurses, foot care specialists, fall prevention and low vision rehabilitation.

### **About AccentCare:**

AccentCare, Inc. is a nationwide leader in post-acute healthcare as well as specialized care management prior to acute episodes. Its wide variety of innovative services ranges from personal, non-medical care to skilled nursing, rehabilitation, hospice and care management. Headquartered in Dallas, Texas, AccentCare has more than 19,000 compassionate professionals in over 140 locations across 11 states. The company annually serves approximately 89,000 patients with a variety of care needs, including complex chronic conditions.

### **About Ziegler:**

Ziegler is a privately held investment bank, capital markets, wealth management and proprietary investments firm, celebrating its 115th anniversary this year. Ziegler is ranked No. 1 in the country in healthcare/senior living underwriters by issuance and No. 4 by par amount (Thomson Reuters, 2016), and is ranked in the top 20 municipal underwriters in the country by volume (Bloomberg, 2016). Specializing in the healthcare, senior living, education and religion sectors, as well as general municipal and structured finance, enables Ziegler to generate a positive impact on the communities it serves. Headquartered in Chicago with regional and branch offices throughout the United States, Ziegler provides its clients with capital raising, strategic advisory services, equity and fixed income sales & trading, wealth management and research. To learn more, visit [www.ziegler.com](http://www.ziegler.com).



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number of risks and uncertainties, in particular, the overall financial health of the securities industry, the strength of the healthcare sector of the U.S. economy and the municipal securities marketplace, the ability of the Company to underwrite and distribute securities, the market value of mutual fund portfolios and separate account portfolios advised by the Company, the volume of sales by its retail brokers, the outcome of pending litigation, and the ability to attract and retain qualified employees.

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