



FOR IMMEDIATE RELEASE

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**ZIEGLER NAMED 2017 LEADINGAGE MICHIGAN
BUSINESS PARTNER OF THE YEAR**

Ziegler honored for commitment to LeadingAge MI members & senior care industry

CHICAGO, IL – JULY 11, 2017 – Ziegler, a specialty investment bank, is pleased to announce that the firm has been honored as the 2017 LeadingAge Michigan Business Partner of the Year award at the organization’s Member Awards Gala held recently in Kalamazoo, MI.

The Business Partner of the Year Award recognizes an organization providing products and services to senior care providers who has demonstrated unwavering support and active engagement with the association, and continuous commitment to our members and senior care industry.

Dave Herbel, President & CEO of LeadingAge MI, commented, “LeadingAge Michigan congratulates and Ziegler on its 115th year of service and their ongoing support of not-for-profit, mission based senior care organizations. Their support has positively impacted our senior care members, many of whom have been in existence as long as Ziegler. As an investment firm specializing in health care, education, and religious sectors, their impact has been on not only our member organizations but local communities as well. Their expertise in strategy development, capital raising, and other financial activities have served our members well. We want to especially acknowledge the amazing wealth of information that Tom has provided to both our Association and members assisting us to see the trends in senior care utilization and funding. We look forward to continuing our long relationship and thank them for their consistent support, expertise, and engagement.”

[Tom Meyers](#), Managing Director in Ziegler’s senior living finance practice, added, “Ziegler has been a long-time supporter of LeadingAge MI and I personally have served its providers for the past 21



Ziegler

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years. As a firm, Ziegler has provided more than \$1 billion of bank and fixed interest rate financings for Michigan’s not-for-profit senior living providers in more than 50 transactions for approximately 20 different borrowers since 1990. Congratulations to our clients as they have paid 100% of all principal and interest payments. Ziegler is deeply honored to serve the members of LeadingAge MI as we continue our mission of advancing health, wealth, and well-being through tailored financial solutions.”

For more information about Ziegler, please visit us at www.ziegler.com.

About Ziegler:

Ziegler is a privately held investment bank, capital markets, wealth management and proprietary investments firm, celebrating its 115th anniversary this year. Ziegler is ranked No. 1 in the country in healthcare/senior living underwriters by issuance and No. 4 by par amount (Thomson Reuters, 2016), and is ranked in the top 20 municipal underwriters in the country by volume (Bloomberg, 2016). Specializing in the healthcare, senior living, education and religion sectors, as well as general municipal and structured finance enables Ziegler to generate a positive impact on the communities it serves. Headquartered in Chicago with regional and branch offices throughout the United States, Ziegler provides its clients with capital raising, strategic advisory services, equity and fixed income sales & trading, wealth management and research. To learn more, visit www.ziegler.com.

Certain comments in this news release represent forward-looking statements made pursuant to the provisions of the Private Securities Litigation Reform Act of 1995. This client’s experience may not be representative of the experience of other clients, nor is it indicative of future performance or success. The forward-looking statements are subject to a number of risks and uncertainties, in particular, the overall financial health of the securities industry, the strength of the healthcare sector of the U.S. economy and the municipal securities marketplace, the ability of the Company to underwrite and distribute securities, the market value of mutual fund portfolios and separate account portfolios advised by the Company, the volume of sales by its retail brokers, the outcome of pending litigation, and the ability to attract and retain qualified employees.

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