



FOR IMMEDIATE RELEASE

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**ZIEGLER HIRES HEALTHCARE INVESTMENT BANKER
Brian McGough Joins Firm in Chicago, IL Office**

CHICAGO, IL – December 7, 2017 – Ziegler, an investment bank and full service brokerage firm, announced today the addition of Brian McGough as managing director to its healthcare investment banking team. Mr. McGough will reside in the Chicago corporate headquarters, focusing on structuring and delivery of investment banking products and services to not-for-profit healthcare clients.

Mr. McGough stated, “I’m very excited to join the Ziegler team. The breadth of Ziegler’s healthcare franchise and the long-term, client-relationship driven culture ideally aligns with my historic investment banking practice as well as my future growth objectives.”

Over the course of his career, Mr. McGough has been responsible for a variety of financings and advisory transactions in excess of \$30 billion including virtually every type of cash market and derivative structure. He has also provided advisory services ranging from long-term capital markets planning and debt capacity, to mergers and acquisitions, and asset-liability management strategies.

Prior to joining Ziegler, Mr. McGough has been involved with transactions for Aurora Health System, Fairbanks Memorial Hospital, Intermountain Health, Cincinnati Children’s Hospital, All Children’s Medical Center, Sarasota Memorial Hospital, Northwestern Memorial Hospital, Scripps Health and The University of Maryland Medical System, among others.

In addition, Mr. McGough led the healthcare investment banking practice at US Bank and BMO Capital Markets and was previously a senior banker at JP Morgan. He also practiced law with a national law firm in the areas of healthcare financing and mergers and acquisitions.



Dan Hermann, Senior Managing Director and Head of Investment Banking at Ziegler, stated, “Bringing Mr. McGough to Ziegler is a significant leap forward – not only for our Midwest presence, but also for our national healthcare investment banking practice. He has a long track record of successfully capturing, structuring and executing complex transactions while establishing himself as a deeply trusted advisor among clients.”

John Hanley, Managing Director and Head of Healthcare Investment Banking, stated, “I am thrilled to have Brian join our healthcare team. His addition reinforces our ongoing commitment to be one of the leading investment banks to the healthcare community. Brian has provided insightful advice to his clients through capital planning and strategic advice. He will now be able to include strategic investment opportunities through our private equity funds and relationships within our corporate finance practice.”

Ziegler is a premier investment bank to community and regional healthcare providers. For over 80 years, we have been assisting these organizations with creative, tailored financial solutions for their capital needs. Specializing in healthcare, Ziegler offers an array of services including investment banking, financial risk management, merger and acquisition services, as well as capital and strategic planning.

For more information about Ziegler, please visit us at www.ziegler.com.

About Ziegler:

Ziegler is a privately held investment bank, capital markets, wealth management and proprietary investments firm, celebrating its 115th anniversary this year. Ziegler is ranked No. 1 in the country in healthcare/senior living underwriters by issuance and No. 4 by par amount (Thomson Reuters, 2016), and is ranked in the top 20 municipal underwriters in the country by volume (Bloomberg, 2016). Specializing in the healthcare, senior living, education and religion sectors, as well as general municipal and structured finance enables Ziegler to generate a positive impact on the communities it serves. Headquartered in Chicago with regional and branch offices throughout the United States, Ziegler provides its clients with capital raising, strategic advisory services, equity and fixed income sales & trading, wealth management and research. To learn more, visit www.ziegler.com.



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