



FOR IMMEDIATE RELEASE

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ZIEGLER ADVISES FAZZI ASSOCIATES ON ITS SALE TO MEDIWARE INFORMATION SYSTEMS

CHICAGO, IL – JULY 26, 2018 – Ziegler, a specialty investment bank, is pleased to announce it served as exclusive financial advisor in the sale of Fazzi Associates (Fazzi) to Medware Information Systems (Medware), a portfolio company of TPG Capital and a leading provider of software solutions for healthcare and human service providers and payers. Fazzi is one of the largest and most respected companies serving the home health and hospice industries. With the addition of Fazzi's outsourced revenue cycle management, consulting and education services, Medware will have a greater capacity to help post-acute and community-based providers increase efficiency and improve clinical, financial, and operational performance to advance patient care.

Founded in 1978, Fazzi serves more than 1,400 agencies across all 50 states and Washington, D.C. Fazzi is the largest medical coding provider in home health and hospice, and ancillary service offerings include best-in-class billing, consulting, education, CAHPS, benchmarking and research solutions.

Mark Turco, Director in Ziegler's Corporate Finance Healthcare practice, commented, "Fazzi's management team has leveraged its deep domain expertise to develop a comprehensive solution suite to address the evolving complexities affecting the post-acute sector, and this solution set is a natural fit with Medware's existing software products and customers. We are thrilled to have represented Fazzi Associates in this transaction."

Tim Ashe, Fazzi Associates' President, commented, "Together, Medware and Fazzi Associates are well-positioned for rapid growth as we continue to expand the ways we can help our home health and hospice customers be successful. We are extremely excited about this partnership and thank Ziegler for providing valuable strategic and financial advice throughout the process."

Ziegler's Corporate Finance team is focused on delivering best-in-class advisory and financing solutions for companies and organizations across the healthcare industry. In our core practice areas of healthcare services, information technology, hospitals and senior living, Ziegler is one of the most active M&A firms offering innovative sell-side, buy-side, recapitalization/restructuring, equity private placement and strategic partnering services.

For more information about Ziegler, please visit us at www.ziegler.com.

About Ziegler:

Ziegler is a privately held investment bank, capital markets and proprietary investments firm. Specializing in the healthcare, senior living and education sectors, as well as general municipal and structured finance, enables Ziegler to generate a positive impact on the clients and communities it serves. Headquartered in Chicago with regional and branch offices throughout the United States, Ziegler provides its clients with capital raising, strategic advisory services, equity and fixed income sales & trading and research. To learn more, visit www.ziegler.com.

Certain comments in this news release represent forward-looking statements made pursuant to the provisions of the Private Securities Litigation Reform Act of 1995. This client's experience may not be representative of the experience of other clients, nor is it indicative of future performance or success. The forward-looking statements are subject to a number of risks and uncertainties, in particular, the overall financial health of the securities industry, the strength of the healthcare sector of the U.S. economy and the municipal securities marketplace, the ability of the Company to underwrite and distribute securities, the market value of mutual fund portfolios and separate account portfolios advised by the Company, the volume of sales by its retail brokers, the outcome of pending litigation, and the ability to attract and retain qualified employees.

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