



Ziegler

CAPITAL :: INVESTMENTS :: ADVICE

FOR IMMEDIATE RELEASE

Christine McCarty

312 596 1617

cmccarty@ziegler.com

ZIEGLER IS ANCHOR INVESTOR IN LOCUST POINT PRIVATE CREDIT FUND

CHICAGO, IL – SEPTEMBER 18, 2018 – Ziegler, a privately held investment bank, capital markets, and proprietary investments firm, is pleased to announce its role as one of the anchor investors in the Locust Point Private Credit Fund, which has closed oversubscribed at \$312 million. [The Locust Point Private Credit Fund](#) provides opportunistic senior debt, subordinated debt, and preferred equity financing for acquisitions, refinancing, new construction, renovations, and working capital, or any combination thereof to owner/operators in the senior housing and long-term care industries.

“We are excited to be one of the anchor investors in the Locust Point Fund,” stated Dan Hermann, President & CEO of Ziegler. Mr. Hermann continued, “The Fund’s strategic goal of providing custom capital solutions to owner/operators of senior housing and long-term care facilities aligns perfectly with Ziegler’s mission as one of the leading investments banks driving value to this growing industry.”

Don Husi, Managing Director and Co-head of Ziegler’s Proprietary Senior Living Practice, added “The Ziegler Proprietary Senior Living group is thrilled to have invested with the Locust Point team. The Fund’s subordinate debt product means Ziegler can refer potential clients to Locust Point, making for a great, productive partnership. The Ziegler team now provides Agency Debt, Bank Placement, Retirement Housing Bonds, Bridge Financing, Equity and M&A services. The Subordinate Debt and other related products provided by our friends at Locust Point will allow Ziegler’s clients to have potential access to capital that allows for greater flexibility and creativity when structuring deals.”



Eric Smith, a founding partner at Locust Point Capital, further commented, “We are delighted to have Ziegler as one of our anchor investors. Collaborating with the Ziegler team allows us to expand our existing customer base to provide tailored capital solutions to owner-operators that need short-term, non-dilutive capital.”

For more information about Ziegler, please visit us at www.ziegler.com.

About Ziegler:

Ziegler is a privately held investment bank, capital markets and proprietary investments firm. Specializing in the healthcare, senior living and education sectors, as well as general municipal and structured finance, enables Ziegler to generate a positive impact on the clients and communities it serves. Headquartered in Chicago with regional and branch offices throughout the United States, Ziegler provides its clients with capital raising, strategic advisory services, equity and fixed income sales & trading and research. To learn more, visit www.ziegler.com.

About Locust Point Capital:

Locust Point Capital is an alternative asset manager firm headquartered in Red Bank, New Jersey, with an office in Washington D.C. Led by a management team with deep experience in investing in the seniors housing and care sector, the firm provides tailored capital solutions to owner-operators that need short-term, non-dilutive capital in order to execute their business plans. Locust Point Capital offers subordinate debt, preferred equity, and opportunistic senior mortgage loans for acquisitions, refinancing, recapitalizations, new construction, capital investment, or working capital. Additional information about Locust Point Capital is available at www.locustpointcapital.com.

Certain comments in this news release represent forward-looking statements made pursuant to the provisions of the Private Securities Litigation Reform Act of 1995. This client’s experience may not be representative of the experience of other clients, nor is it indicative of future performance or success. The forward-looking statements are subject to a number of risks and uncertainties, in particular, the overall financial health of the securities industry, the strength of the healthcare sector



Ziegler

CAPITAL :: INVESTMENTS :: ADVICE

of the U.S. economy and the municipal securities marketplace, the ability of the Company to underwrite and distribute securities, the market value of mutual fund portfolios and separate account

portfolios advised by the Company, the volume of sales by its retail brokers, the outcome of pending litigation, and the ability to attract and retain qualified employees.

###