



Ziegler

CAPITAL :: INVESTMENTS :: ADVICE

FOR IMMEDIATE RELEASE

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ZIEGLER HIRES SENIOR LIVING FINANCE BANKERS Mark Landreville and Christina Rappl Joins Firm in Minneapolis, MN

CHICAGO, IL – JULY 15, 2019 – Ziegler, a national specialty investment bank and a leader in the not-for-profit senior living finance sector, announced today the addition of Mark Landreville as a managing director as well as Christina Rappl, as an assistant vice president to its senior living finance practice. Both Mr. Landreville and Ms. Rappl will reside in the established Minneapolis office, focusing on creative, tailored solutions for their senior living clients.

Mr. Landreville has more than 30 years of investment and commercial banking experience, concentrating almost exclusively in the senior living field. His clients range in size from large multi-state organizations to single site facilities. Having completed more than \$1.5 billion of projects in his career, he has financed CCRC's, independent living projects, nursing homes, assisted living facilities and memory care facilities using both the rental and entry fee model. Mark has also completed a number of repositioning, restructuring, and work-out financings. The types of financings successfully completed includes rated and non-rated tax-exempt bonds, credit enhanced bonds, private placements and bank financings. Mark is a past president of the Minnesota Institute of Public Finance and has served on not for profit healthcare and education boards.

Mr. Landreville stated, "I'm very excited to join the Ziegler team. The breadth of Ziegler's senior living franchise and the long-term, client-relationship driven culture, ideally aligns with my historic senior living practice as well as my future growth objectives."

Ms. Rappl has more than seven years of experience in municipal and investment banking finance. She will focus on providing senior analytical support in the senior living sector.

Dan Hermann, President & CEO and Head of Investment Banking stated, “I am thrilled to have both Mark and Christina join our team. They are a great fit for our culture and our ever growing Midwest team. Hermann continued, “Their addition reinforces our ongoing commitment to the twin cities, Minnesota and the Midwest where the not-for-profit organizations are known for their unique and innovative approach to senior living.”

Ziegler is one of the nation’s leading underwriters of financing for not-for-profit senior living providers. Ziegler offers creative, tailored solutions to its senior living clients, including investment banking, financial risk management, merger and acquisition services, seed capital, FHA/HUD, capital and strategic planning, sponsorship transitions, as well as senior living research, education and communication.

For more information about Ziegler, please visit us at www.ziegler.com.

About Ziegler:

Ziegler is a privately held investment bank, capital markets and proprietary investments firm. Specializing in the healthcare, senior living and education sectors, as well as general municipal and structured finance, enables Ziegler to generate a positive impact on the clients and communities it serves. Headquartered in Chicago with regional and branch offices throughout the United States, Ziegler provides its clients with capital raising, strategic advisory services, equity and fixed income sales & trading and research. To learn more, visit www.ziegler.com.

Certain comments in this news release represent forward-looking statements made pursuant to the provisions of the Private Securities Litigation Reform Act of 1995. This client’s experience may not be representative of the experience of other clients, nor is it indicative of future performance or success. The forward-looking statements are subject to a number of risks and uncertainties, in particular, the overall financial health of the securities industry, the strength of the healthcare sector of the U.S. economy and the municipal securities marketplace, the ability of the Company to underwrite and distribute securities, the outcome of pending litigation and the ability to attract and retain qualified employees.

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