



FOR IMMEDIATE RELEASE

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ZIEGLER HIRES MUNICIPAL BOND TRADER & UNDERWRITER

CHICAGO, IL – MAY 22, 2017 – Ziegler, a privately held financial services firm with 115 years of experience, announced today the addition of John H. Dinkins as managing director and Andrew Belsky as a vice president to its capital markets team. Mr. Dinkins will reside in the Nashville, TN office with Mr. Belsky at the Chicago headquarters.

Mr. Dinkins comes to Ziegler with almost 20 years of experience as a senior institutional municipal bond trader. He started his career as a municipal bond trader at Stephens, Inc. and has spent the last 15 years at RBC Capital Markets trading first for institutional customers, and then trading for the bank portfolio of RBC.

Mr. Belsky will join Ziegler as a vice president on its Underwriting and Trading desk. Mr. Belsky brings sell-side experience from TD Securities and most recently at KeyBanc Capital Markets, plus previous buy-side experience digging into sophisticated municipal credits, at Rosemawr Management.

Kevin Strom, Senior Managing Director and Head of Ziegler Capital Markets, commented, “I can’t think of a trader that I would rather continue to build our business with, than John Dinkins. We genuinely look forward to John joining us and helping us grow. John’s energy and creativity will be greatly appreciated by our team.” Strom continued, “Andrew’s energy and analytical ability will be a great fit with our credit-driven Chicago Underwriting and Trading team.”

Ziegler Capital Markets is an active participant in municipal sales and trading, including public, tax-exempt, taxable, private placement, retail and preferred trading markets. Our first-hand market knowledge and credit expertise results in broad primary market distribution and secondary market support for our sales and trading activities.



For more information about Ziegler, please visit us at www.ziegler.com.

About Ziegler:

Ziegler is a privately held investment bank, capital markets, wealth management and proprietary investments firm, celebrating its 115th anniversary this year. Ziegler is ranked No. 1 in the country in healthcare/senior living underwriters by issuance and No. 4 by par amount (Thomson Reuters, 2016), and is ranked in the top 20 municipal underwriters in the country by volume (Bloomberg, 2016). Specializing in the healthcare, senior living, education and religion sectors, as well as general municipal and structured finance enables Ziegler to generate a positive impact on the communities it serves. Headquartered in Chicago with regional and branch offices throughout the United States, Ziegler provides its clients with capital raising, strategic advisory services, equity and fixed income sales & trading, wealth management and research. To learn more, visit www.ziegler.com.

Certain comments in this news release represent forward-looking statements made pursuant to the provisions of the Private Securities Litigation Reform Act of 1995. This client's experience may not be representative of the experience of other clients, nor is it indicative of future performance or success. The forward-looking statements are subject to a number of risks and uncertainties, in particular, the overall financial health of the securities industry, the strength of the healthcare sector of the U.S. economy and the municipal securities marketplace, the ability of the Company to underwrite and distribute securities, the market value of mutual fund portfolios and separate account portfolios advised by the Company, the volume of sales by its retail brokers, the outcome of pending litigation, and the ability to attract and retain qualified employees.

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