



FOR IMMEDIATE RELEASE

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## ALLEN HASSAN JOINS ZIEGLER CAPITAL MARKETS

**CHICAGO, IL – SEPTEMBER 28, 2017** - Ziegler, an investment bank and full service brokerage firm, announced today the addition of Allen Hassan to its capital markets team as managing director and head of preferred stock trading. He will be located in the New York, NY office.

With over 20 years of experience with fixed income products with a specialization in preferred stocks, Mr. Hassan started and led the preferred desk at BTIG expanding the firm's product capabilities of fixed income and prime brokerage offerings. Prior to BTIG, he also started and led the preferred desk at Jefferies and Co.

Mr. Hassan stated, "I'm very excited to join the Ziegler team. The opportunity to lead Ziegler's preferred stock trading desk ideally aligns with my capital markets experience as well as my future growth objectives."

Prior to Jefferies and Co., Allen led the preferred business at Prudential Securities where he was instrumental in their fixed income distribution capabilities. Before Jefferies and Co., Allen worked at Lehman Brothers in fixed income sales and trading. Allen received a Bachelor of Science degree in finance from Touro College, and has also studied at New York University.

Kevin Strom, Senior Managing Director and Head of Capital Markets at Ziegler, commented, "Bringing Allen to Ziegler is a significant leap forward for our capital markets business. He has a long track record of successfully developing and managing a preferred stock trading desk, and we genuinely look forward to Allen joining us."

With over 100 years of raising capital for communities, Ziegler is a recognized leader in the educational sector throughout the U.S. We continue that tradition with our dedicated services to the national charter school market. Ziegler provides its charter school clients with capital for financing new construction, refinancing existing debt or advising on future developments. As one of the few financial services firms in the country that has a dedicated team of charter school finance professionals, Ziegler can offer unbiased advice to help advance your mission.

For more information about Ziegler, please visit us at [www.ziegler.com](http://www.ziegler.com).

### **About Ziegler:**

Ziegler is a privately held investment bank, capital markets, wealth management and proprietary investments firm, celebrating its 115th anniversary this year. Ziegler is ranked No. 1 in the country in healthcare/senior living underwriters by issuance and No. 4 by par amount (Thomson Reuters, 2016), and is ranked in the top 20 municipal underwriters in the country by volume (Bloomberg, 2016). Specializing in the healthcare, senior living, education and religion sectors, as well as general municipal and structured finance enables Ziegler to generate a positive impact on the communities it serves. Headquartered in Chicago with regional and branch offices throughout the United States, Ziegler provides its clients with capital raising, strategic advisory services, equity and fixed income sales & trading, wealth management and research. To learn more, visit [www.ziegler.com](http://www.ziegler.com).

Certain comments in this news release represent forward-looking statements made pursuant to the provisions of the Private Securities Litigation Reform Act of 1995. This client's experience may not be representative of the experience of other clients, nor is it indicative of future performance or success. The forward-looking statements are subject to a number of risks and uncertainties, in particular, the overall financial health of the securities industry, the strength of the healthcare sector of the U.S. economy and the municipal securities marketplace, the ability of the Company to underwrite and distribute securities, the market value of mutual fund portfolios and separate account portfolios advised by the Company, the volume of sales by its retail brokers, the outcome of pending litigation, and the ability to attract and retain qualified employees.

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