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FOR IMMEDIATE RELEASE

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ZIEGLER RECOGNIZED AS A FINALIST FOR THREE M&A ADVISOR AWARDS

CHICAGO – OCTOBER 24, 2018 – Ziegler, a national specialty investment bank, is pleased to announce that it has been named a finalist for three M&A Advisor Awards for two separate transactions. The firm served as the exclusive financial advisor to each of the sellers.

- Ziegler advised [Naveos, LLC](#), a leading healthcare data analytics provider focused on maximizing government reimbursement value for hospital and health system clients, on its sale to [Revint Solutions](#), a portfolio company of [New Mountain Capital](#) and an industry leader in revenue recovery and consulting services. This transaction was named a finalist in the Healthcare and Life Sciences Deal of the Year (under \$100 million) category.
- Ziegler also advised [Jefferson Radiology, PC](#) and [Jefferson Imaging Associates, LLC](#) (Jefferson Radiology), the largest private practice radiology group in Connecticut, on their acquisition by [MEDNAX](#), a national health solutions partner comprised of the nation's leading providers of physician services. This transaction was honored as a finalist in two categories: Healthcare and Life Sciences Deal of the Year (over \$100 million to \$1 billion) and Corporate/Strategic Deal of the Year (\$100 million to \$250 million).

“At Ziegler, it is our goal to make a positive impact on our clients and those they serve,” said [Andrew Colbert](#), Managing Director in Ziegler’s Corporate Finance Healthcare practice. “Our rich heritage, industry expertise and commitment to results brings meaningful outcomes where all parties benefit. We are honored that these two particular transactions are being recognized by The M&A Advisor.”

“The sale of Naveos to Revint Solutions resulted in Naveos being better equipped to navigate an increasingly complex reimbursement environment and accelerate the development of its existing



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solutions,” added Colbert. “Ziegler prides itself on its deep domain expertise, as well as thoughtful transaction processes which include extensive due diligence and targeted marketing strategies. This combined approach enabled us to drive this successful outcome.”

“The Jefferson Radiology acquisition by MEDNAX was unique in that it was the first high-profile transaction in the radiology industry that incorporated both technical and professional components,” said Colbert. “This transaction was highly strategic, as it better positions Jefferson Radiology to improve its clinical, operational and financial performance as it seeks to become the imaging platform of choice in the Northeast region.”

The winners for these M&A Deal of the Year and other categories will be announced at the 17th Annual M&A Advisor Awards Gala on Tuesday, November 6th at the New York Athletic Club.

“Since the inception of the M&A Advisor Awards in 2002, we have been recognizing the leading dealmakers, firms and transactions. And each year we celebrate the creativity, perseverance and ingenuity of our industry’s professionals,” said Roger Aguinaldo, Founder of The M&A Advisor.

“While our industry has undergone significant transformation since our first awards were presented 16 years ago, we are convinced, more than ever before, that M&A is a driving force of the economy. It is truly an honor for our firm to be able to recognize the contribution that the 2018 award finalists have made.”

For a detailed list of all of the award finalists for the 17th Annual M&A Advisor Awards, please click [here](#).

For more information about Ziegler, please visit us at www.ziegler.com.

About The M&A Advisor:

The M&A Advisor was founded in 1998 to offer insights and intelligence on M&A activities. Over the past nineteen years we have established the premier global network of M&A, Turnaround and Finance professionals. Today, we have the privilege of presenting, recognizing the achievements of, and facilitating connections between the industry’s top performers throughout the world with a



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comprehensive range of services. To learn more visit www.maadvisor.com.

About Ziegler:

Ziegler is a privately held investment bank, capital markets and proprietary investments firm. Specializing in the healthcare, senior living and education sectors, as well as general municipal and structured finance, enables Ziegler to generate a positive impact on the clients and communities it serves. Headquartered in Chicago with regional and branch offices throughout the United States, Ziegler provides its clients with capital raising, strategic advisory services, equity and fixed income sales & trading and research. To learn more, visit www.ziegler.com.

Certain comments in this news release represent forward-looking statements made pursuant to the provisions of the Private Securities Litigation Reform Act of 1995. This client's experience may not be representative of the experience of other clients, nor is it indicative of future performance or success. The forward-looking statements are subject to a number of risks and uncertainties, in particular, the overall financial health of the securities industry, the strength of the healthcare sector of the U.S. economy and the municipal securities marketplace, the ability of the Company to underwrite and distribute securities, the outcome of pending litigation and the ability to attract and retain qualified employees.

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