FOR IMMEDIATE RELEASE
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ZIEGLER ADVISES GREENSBORO RADIOLOGY ON ITS PARTNERSHIP WITH RADIOLOGY PARTNERS

CHICAGO, IL – MAY 21, 2019 – Ziegler, a specialty investment bank, is pleased to announce it served as the exclusive financial advisor to Greensboro Radiology on its partnership with Radiology Partners.

Greensboro Radiology was established through the consolidation of four leading radiology groups in the region over a span of ~20 years, and is ranked among the top 30 practices in the country on the Radiology Business Journal’s Radiology 100. The group has a long-standing foundation in the Triad region of North Carolina, having provided high-quality radiology services for 40+ years. Today, the practice serves 50+ hospitals and imaging centers, and holds key strategic relationships with Cone Health, UNC Health Care, Wake Forest Baptist Health and Randolph Health.

This transaction broadens Radiology Partners’ presence in the North Carolina market. As a result of the partnership, Greensboro Radiology will collaborate and implement solutions designed to improve clinical, operational and financial performance, and enhance the patient experience.

“Andy Colbert and his team at Ziegler were a critical part of our business team that lead to this partnership with RP. The value that they provided both financially and strategically was immeasurable throughout the process.” said Worth Saunders, CEO of Greensboro Radiology.

“The Greensboro Radiology team has built an impressive platform, gaining national recognition and respect. We’re thrilled to have represented Greensboro Radiology throughout this process” commented Andrew Colbert, Managing Director in Ziegler’s Corporate Finance practice and lead banker on this transaction.
Michael Lee and team at Reed Smith LLP served as legal counsel to Greensboro Radiology. Ziegler’s Corporate Finance team is focused on delivering best-in-class advisory and financing solutions for companies and organizations across the healthcare industry. In our core practice areas of healthcare services, information technology, hospitals and senior living, Ziegler is one of the most active M&A firms offering innovative sell-side, buy-side, recapitalization/restructuring, equity private placement and strategic partnering services.

For more information about Ziegler, please visit us at www.Ziegler.com.

About Ziegler:
Andrew Colbert is a Managing Director and founding member of Ziegler’s Healthcare Investment Banking Practice. Mr. Colbert has represented fifteen radiology groups on innovative transactions; he specializes in advising physician groups on strategic and financing alternatives including merger and acquisitions, capital raising transactions and partnership development.

Ziegler is a privately held investment bank, capital markets and proprietary investments firm. Specializing in the healthcare, senior living and education sectors, as well as general municipal and structured finance, enables Ziegler to generate a positive impact on the clients and communities it serves. Headquartered in Chicago with regional and branch offices throughout the United States, Ziegler provides its clients with capital raising, strategic advisory services, equity and fixed income sales & trading and research. To learn more, visit www.Ziegler.com.

Certain comments in this news release represent forward-looking statements made pursuant to the provisions of the Private Securities Litigation Reform Act of 1995. This client’s experience may not be representative of the experience of other clients, nor is it indicative of future performance or success. The forward-looking statements are subject to a number of risks and uncertainties, in particular, the overall financial health of the securities industry, the strength of the healthcare sector of the U.S. economy and the municipal securities marketplace, the ability of the Company to underwrite and distribute securities, the market value of mutual fund portfolios and separate account portfolios advised by the Company, the volume of sales by its retail brokers, the outcome of pending litigation, and the ability to attract and retain qualified employees.

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